Behavioral Strategy Wiki

This is a list from an intersection of Interdivisional relationships and Social interactions & networks

- Bolton GE, Ockenfels A. 2000. ERC: A theory of equity, reciprocity, and competition. American Economic Review 90(1): 166-193.
- Briscoe F, Tsai W. 2011. Overcoming relational inertia: how organizational members respond to acquisition events in a law firm. Administrative Science Quarterly
- Darr ED, Argote L, Epple D. 1995. The acquisition, transfer, and depreciation of knowledge in service organizations: productivity in franchises. Management Science 41(11): 1750-1762.
- Gulati R, Puranam P. 2009. Renewal through reorganization: the value of inconsistencies between formal and informal organization. Organization Science 20(2): 422-440.
- Hansen MT. 1999. The search-transfer problem: the role of weak ties in sharing knowledge across organization subunits. Administrative Science Quarterly 44(1): 82-111.
- Jensen R, Szulanski G. 2004. Stickiness and the adaptation of organizational practices in cross-border knowledge transfers. Journal of International Business Studies 35(6): 508-523.
- Kane AA, Argote L, Levine JM. 2005. Knowledge transfer between groups via personnel rotation: effects of social identity and knowledge quality. Organizational Behavior and Human Decision Processes 96(1): 56-71.
- Monteiro LF, Arvidsson N, Birkinshaw J. 2008. Knowledge flows within multinational corporations: explaining subsidiary isolation and its performance implications. Organization Science 19(1): 90-107.
- Ren Y, Carley KM, Argote L. 2006. The contingent effects of transactive memory: when is it more beneficial to know what others know? Management Science 52(5): 671-682.
- Schilling MA, Fang C. 2013. When hubs forget, lie, and play favorites: interpersonal network structure, information distortion, and organizational learning. Strategic Management Journal 35(7): 974-994.
- Singh J, Hansen MT, Podolny JM. 2010. The world is not small for everyone: inequity in searching for knowledge in organizations. Management Science 56(9): 1415-1438.
- Sorenson O, Rivkin JW, Fleming L. 2006. Complexity, networks and knowledge flow. Research Policy 35(7): 994-1017.
- Szulanski G, Cappetta R, Jensen RJ. 2004. When and how trustworthiness matters: knowledge transfer and the moderating effect of causal ambiguity. Organization Science 15(5): 600-613.
- Szulanski G. 1996. Exploring internal stickiness: impediments to the transfer of best practice within the firm. Strategic Management Journal 17(S2): 27-43.
- Szulanski G. 2000. The process of knowledge transfer: a diachronic analysis of stickiness. Organizational Behavior and Human Decision Processes 82(1): 9-27.
- Tortoriello M, Reagans R, McEvily B. 2012. Bridging the knowledge gap: the influence of strong ties, network cohesion, and network range on the transfer of knowledge between organizational units. Organization Science 23(4): 1024-1039.
- Vanneste BS, Puranam P. 2010. Repeated interactions and contractual detail: identifying the learning effect. Organization Science 21(1): 186-201.
- Winter SG, Szulanski G, Ringov D, Jensen RJ. 2012. Reproducing knowledge: inaccurate replication and failure in franchise organizations. Organization Science 23(3): 672-685.